

## Isabelle DeBear

---

Founding Director, Contracts Specialists

**E** [isabelle.debear@faberlawgroup.com](mailto:isabelle.debear@faberlawgroup.com)

**P** (781) 795 4703



Isabelle founded the firm's contracts specialists group, where she worked with clients, along with our talented collection of professionals, to develop efficient contracting processes and streamlined contract templates in the discovery, pre-clinical, and clinical phases of development.

While having stepped back from her management responsibilities, Isabelle continues to provide her 30+ years of specialized contracts management and negotiation experience to Faber clients in the healthcare and biopharmaceutical industries. In the clinical trial setting, Isabelle helped clients effectively resolve challenging issues, such as CRO changes during ongoing, multi-national clinical studies, transfers of studies among sponsors, and engagement of multiple sites in investigator-initiated studies. Her vast experience spanned a wide range of companies within the industry, including startups, clinical stage companies, contract research organizations, consulting groups, and big pharma. This valuable knowledge provided her with a uniquely well-rounded perspective and understanding of day-to-day transactions common in the biopharmaceutical industry. Over her career, Isabelle was frequently invited to speak at industry conferences on topics ranging from clinical trial subject injury issues to international considerations when contracting for clinical trials abroad.

### **EDUCATION**

Adelphi University, magna cum laude

Adelphi University, Paralegal Certificate with a specialty in Corporate Law

# Experience

## Associate Director of Contracts Administration

Millennium Pharmaceuticals (now Takeda Pharmaceutical Company, Limited)

- Member of the senior leadership team in the legal department
- Worked with senior-level business and legal managers to create client-specific agreements to govern transactions common to the biopharmaceutical industry

## Contracts Manager

Genetics Institute (now Pfizer)

- Developed contract template and contracting process for novel data sharing program
- Negotiated standard material transfer agreement to streamline provision of materials to large network of academic sites

## Contracts Manager

Parexel International

- Negotiated service agreements with major pharmaceutical companies wanting to engage Parexel as a CRO

## Cytomed

- Developed and implemented a contract tracking and management system